



The help you need



ABOUT NORTHWEST SOFTWARE, INC.

Founded in 1988, Northwest Software, Inc. developed a patent-pending state-of-the-art automated recruiting system that delivers unparalleled value, EZRecruit™. In addition to marketing EZRecruit™, we use it internally, along with our staff of recruiting professionals, to serve our customers' temporary and full-time staffing needs.

Northwest Software, Inc. (NSI) is the 21st Century's premier choice in staffing companies, specializing in rapidly providing an exceptional pool of diverse, highly skilled talent to accurately match our customers' staffing needs. Thanks in large part to EZRecruit™, the company has been a leading provider of staffing services across multiple disciplines including Information Technology, Business and Technical Professionals for nearly two decades.

But NSI isn't just about technology or efficiency... it's about the people who use our services, on both sides of the human resources fence. At NSI, we're interested in the relationship, not just the bottom line.

NSI is a privately held minority and woman-owned company headquartered in Oregon and with support offices in Bangalore, India.

HOW WE'RE DIFFERENT

- NSI has saved our customers on average over 20% on the cost of procuring human capital by deploying EZRecruit™, a patent-pending enterprise recruiting automation system.
- NSI's automated sourcing from over 200 Internet sites delivers "best value" candidates... faster than *anyone*.
- NSI has over 10,000 person-years in implemented IT projects.
- NSI has delivered over 15,000 professional consultants and over 77,000 sales professionals for our customers.
- NSI has eliminated several millions in soft costs via streamlined recruiting business processes including selective outsourcing.

ABOUT EZRECRUIT

Innovation is at the core of Northwest Software. Our patent-pending product, EZRecruit™, has allowed us to differentiate, enhance customer value and compete effectively with larger national suppliers. EZRecruit™ has enhanced our worldwide outreach for workers, allowed us to become more responsive to our customers, given us incredibly flexible scalability, and allowed us to increase our own efficiency while reducing our customer's total costs.

EZRecruit's™ technology is based on nearly two decades of hands-on recruiting experience. Its artificial intelligence technology literally mimics the thought processes of a recruiter, locating, sifting and contacting thousands of available candidates in a matter of minutes.

EZRecruit™ goes beyond applicant tracking, providing powerful posting, sourcing, tracking, communication, and reporting tools. Using this application, hiring managers, recruiters, and external vendors are automating the core concepts of recruiting, reducing recruitment overhead, extending individual recruiting reach, building collaboration between stakeholders, and quickly placing the ideal candidates.

EZRecruit™ saves time, money, and valuable human resources so our customers can concentrate on their core business.

WHAT WE OFFER

NSI offers IT and Professional Staffing Services, IT Custom Project Solutions and Consulting, and a state-of-the-art recruiting automation and applicant tracking system, EZRecruit™.

IT and Professional Staffing Services

NSI's staffing services provides an avenue for businesses to quickly find that "perfect fit" for any type of open position with the help of EZRecruit™ and our professional staff of leading industry recruiters and support staff both here in the US and overseas.

IT Custom Project Solutions and Consulting

NSI provides Information Technology solutions via staff augmentation and turnkey project solutions. We can provide consultants or implement complete projects for the following:

- E-Business Services/Solutions
- Enterprise Management System
- Data Management
- Network Management (LAN, WAN and Telecommunication)
- Hardware and Software Support
- Help-Desk Support
- Microsoft Solutions Consulting

EZRecruit Product

NSI uses EZRecruit in-house and in our offshore recruiting center to provide IT and general staffing services for all of our customers, from small business to Fortune 1000 and government agencies. We also lease the web-based application product to other companies for their own in-house recruiting efforts.

With EZRecruit™, no longer are HR managers required to use multiple ATS (Applicant Tracking Systems) and other tools to manage their hiring needs... with one package, NSI and other companies leasing the service can almost instantly access qualified, pre-screened, interested, and available candidates... who literally come ready to interview and hire.

WHO WE SERVE

NSI is a minority-woman-owned business, and we believe in diversity... and the customers we support tend to be like-minded. Our flexibility allows us to work with any kind of customer, from multi-billion-dollar corporations to start-ups. After nearly 20 years in business, our customer base has grown to include Fortune 1000 companies, public and private firms, local/state/Federal government agencies, and many small businesses.

Representative NSI customers include:





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WHAT OUR CUSTOMERS SAY

"I would like to share the extremely positive experience that Chimes has had with NSI. Chimes works with over 2800 IT and staffing providers like NSI. NSI is a company that knows how to dive right in and get the job done. Their innovation truly sets them apart from a recruiting standpoint. We receive continual positive feedback from our internal customers regarding the performance of NSI. NSI has a strong focus and understanding of a Vendor Management System, and as such they are one of our strongest partners and vendors today."

Tiffany Bulowski
Chimes, Inc.

"There are times when I submitted requirements and they (NSI) responded within an hour with qualified resumes. This is INCREDIBLE!"

Excerpted from performance evaluation of NSI
Fortune 1000 Company

"Thanks to EZRecruit, in the fourth quarter of 2004 our state operation moved to the top position within the Pacific Territory. This year, we consistently remain on top each quarter. We have been very pleased with the service provided by NSI. As a result of the success we've realized with EZRecruit, we have contracted with NSI to support our entire Oregon and SW Washington territory on a long-term basis."

Scott Nielsen
AFLAC State Sales Coordinator

"EZRecruit saves us time and money. We are able to talk with more interested candidates, book more interview appointments, and have a higher closing ratio due to greater interest level and better quality candidates. I recommend EZRecruit to anyone who wants to improve the volume and quality of their hires."

Dave Engel, District Manager
Farmers Insurance

"I have worked exclusively with NSI for over three years and am impressed by the quality of their consultants, their response times and their ability to rapidly address any issues. I recommend NSI without reservation."

Dave Pease
ADP Dealer Services

"NSI is a premier staffing and consulting company because of its technological innovation and exceptional talent. The company has survived economic downturns by deepening relationships with current customers and creating new ones."

Phil Gentry, Portland District Director
US Small Business Administration

WHAT THE INDUSTRY SAYS

NSI shares an excellent reputation in the market. Customers repeatedly come back to NSI for their rapid responsiveness. In addition, NSI has received a number of awards that serve to reinforce our belief that we provide a vital service in today's staffing marketplace.

2005 Awards

- [Northwest Minority Business Council's Supplier of the Year 2005](#)
- [Northwest Minority Business Council's 2005 Summit Award](#)

2004 Awards

- Nominated for Northwest Minority Business Council 2004 Strategic Alliance Gala Award

2003 Awards

- [Northwest Minority Business Council's Supplier of the Year 2003](#)

2002 Awards

- [Sonal Shah -Oregon Small Business Person of the Year.](#)

2001 Awards

- [Top 100 National IT Staffing Companies, PS100 Survey, Purple Squirrel Magazine](#)
- [Oregon Technology Fast 50 Award presented by Deloitte & Touche](#)
- [Top 25 women-owned Oregon business, Portland Business Journal](#)

(All of the company's awards may be viewed at <http://www.nwsi.com/nwsiweb/awards.asp?T=awards.>)

OUR MANAGEMENT TEAM

- Sonal Shah, President
- Chetan Shah, Vice-President
- John Skalberg, Business Development Manager
- Gerald Thurlow, Controller
- RC Sunkara, Chief Technology Manager
- John Cline, Customer Relations Manager

OUR COMMITMENT TO YOU

NSI will always serve all of our customers' needs with fast response, innovative solutions, flexibility, scalability, a diverse talent pool, and a constant focus on building relationships.